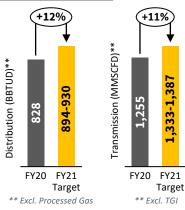
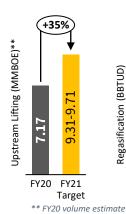


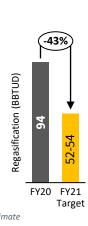
# **2021 Corporate Guidance**

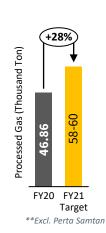
# **Operating Metric**

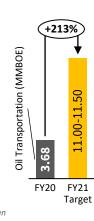




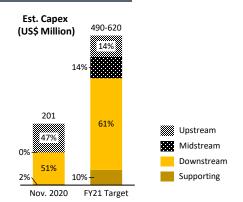








**Financial Indicator** 



Actual Dec. '20 capex yet to be determined

## Macro Impacts

- Covid-19 pandemic recovery period
- Lower electricity consumption
- Tightening Government Policy
- Improve Industrial Growth

# **Business Focus**

## **Key Assumptions**

- Industrial Customers Growth: 8%-12%
- Stable Power Consumption
- Exchange rate USD/IDR: 14,600
- Inflation rate of 3%
- Indonesian Crude Price: US\$45/bbl

# **Development of Infrastructures:**

- Distribution pipelines in Java and Sumatra
- Completion of gas transmission pipeline
- Oil transportation pipeline

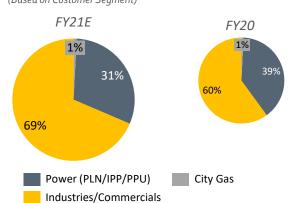
#### Distribution expansion in key markets:

- Greater Medan Area
- Dumai-Riau
- Java (Centra Java, East Java, & West Java)

Biz. Segments	Est. Capex (US\$ mn)	Projects/Programs	Years
Upstream	70- 80	Mostly development of Pangkah block	2021
Midstream	70-80	LNG Infrastructures:  • LNG Cilacap (Pertamina's refinery facility) • LNG facility in Teluk Lamong	2021 - 2022
Downstream	300 - 400	<ul> <li>Java &amp; Sumatra</li> <li>Distribution</li> <li>Customer</li> <li>Attachments</li> <li>Gressik –</li> <li>Semarang</li> <li>Transmission</li> <li>Development of</li> <li>Rokan oil pipeline</li> </ul>	2021 - 2022
Supporting	50 - 60		2021 - 2022

# **Gross Distribution Margin** USD1.80 - USD2.00/ MMBTU

### Sales Volume Target (Based on Customer Segment)





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#### **About PT PGN Tbk**

PGN is the leading IDX listed natural gas distribution and transportation player in Indonesia. PGN continues to strengthen its position in the market by gradually transforming into an integrated energy solution company, encouraging the use of natural gas.

PGN is engaged in upstream oil and gas, midstream and downstream fields across the Indonesian peninsula. PGN owns and operates natural gas pipelines in excess of 9,000km in total length, covering c. 95% of the national natural gas pipeline network. Additionally, PGN is present in 11 working fields across Indonesia with active FSRU's in most regions. PGN, through its downstream entities, serves more than 2,000 industrial and commercial customers.

PGN's operations are supported by a variety of sophisticated and reliable information technology to ensure quality of service.

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